Products

1. Personal Loan
2. Loan Against Property
3. Business Loan
4. Home Loan
5. Vehicle Loan
6. Insurance

**Personal Loan**

Personal loans are an unsecured form of credit that is popular to meet immediate requirements. It is multi-purpose in nature and therefore can be used for various purposes including wedding, home renovation, travel purposes and more. Moreover, there is no restriction for the amount borrowed and can be used for any purpose they want. In fact, a personal loan can help you build your credit faster when compared with other forms of credit. This is because of the risk it carries due to being unsecured.

All in all, a personal loan can offset any temporary financial crisis.

**Benefits and Features of Personal Loan**

A personal loan is a loan for your personal use, be it your child’s wedding, a dream vacation, or a shopping extravaganza. A personal loan does not require any security or collateral. Getting a Personal loan is quite stress free and there are typically a number of offers in the market most of the time.

No collateral required

One of the benefits associated with an online personal loan is that it is unsecured in nature. This means you don’t need to pledge any collateral for your loan. Although this can be a reason for your interest rate, you can get a low-interest personal loan easily if you meet the eligibility requirements.

Minimal Documentation

In this age of digitisation, the process of verification and documentation has now become short. This is applicable for an instant personal loan as they are fast in disbursal and require minimum documents for approval.

Easy Approval

You can get personal loans that are quick and easy in approval. This is why it is the best bet in times of financial emergency. Moreover, the process has become digital; thus, reducing time in the verification process.

Multipurpose in nature

A personal loan can be used for anything except for investment and illegal activities. Apart from that, it is multipurpose in nature and can be used for anything. Other forms of credit when taken are for a specific purpose and can be used only for the same. For example, a home loan is used for purchasing a house whereas a car loan is taken to buy a car. However, a personal loan can be taken to offset any immediate requirements.

**Personal Loan Eligibility Criteria**

**Personal loans eligibility criteria** can be fairly stringent, considering banks need to mitigate their risk. Most people with a regular source of income such as salaried individuals or self-employed individuals can avail a personal loan. Banks consider salaried individuals, self-employed professionals and self-employed business people.

**Personal Loan Amount**

An individual can borrow as much as they can repay. This in banking terms would mean a personal loan that has an EMI that does not exceed 40% of your monthly take home income, where the EMIs for existing loans are also deducted.

**Personal Loan Interest Rates**

Personal loan rates vary from bank to bank, and are anywhere between 10%-18% depending upon your profile and the policies/scheme you decide to opt for.

**FinKartz** works with a wide range of personal loan providers to get you the best deals and interest rates for your financial profile.

**Documents Required for Personal Loan**

The common documents required for an online personal loan approval are given below:

For Salaried Individuals

1. Identity & Age Proof

2. Completely filled personal loan application with photograph

3. PAN Card

4. Residence proof - Passport driving licence, Voter ID, post-paid/landline bill, utility bills (electricity/water/gas)

5. Bank statements for the last 3 months (preferably your salary account)

6. Salary Slips of last 3 months

7. Form 16 or Income Tax Returns of last 3 years

For Self-Employed Individuals

1. Identity & Age Proof

2. Completely filled personal loan application with photograph

3. PAN Card

4. Residence proof - Passport driving licence, Voter ID, postpaid/landline bill, utility bills (electricity/water/gas)

5. Bank statements for the last 3 months (preferably your salary account)

6. Salary Slips of last 3 months

7. Last 3 years Income Tax Returns with computation of Income

8. Last 3 years CA Certified / Audited Balance Sheet and Profit & Loss Account

**Loan Against Property**

Loan against property (LAP), are basically loans provided by banks against the security of one’s own property. LAP is designed to meet the financial needs of someone who already owns a house or multiple properties so as to get the best out of their assets. It’s important to remember that the property which you are putting up for your loan should be free any encumbrance (i.e., it is not given as security for any purpose or any other loan).

Banks provide LAP for both Salaried as well as Self-Employed individuals. The rates and loan amounts differ based on your property and your annual income.

Banks will always want to consider all risks, which is why while you are applying for your loan against property, there are certain factors the bank considers with respect to your property to mitigate its risks in giving out the loan. These factors determine your rate of interest, and loan amount. You can get a LAP of up to 80% of the registered value of your property depending on the Bank’s policy and the property type and valuation.  The value of the property would be determined through a valuation conducted by the Loan Provider.

Individuals apply for LAP for a variety of reasons. Some of the common ones are your child’s wedding, loans for new business ventures, second homes, vacations, medical treatment just to name a few.

### **Advantages**

Quick & Easy Processing

Convenient and transparent process

Personalised products to suit individual needs

Hassle-free documentation and quick disbursal

### **4 reasons why Loan Against Property is the right choice for you**

* Multi-Usage of the Loan

Loan Against Property is one of the most diverse loans you can take. Using your property as collateral, you get access to funds that can address your needs. You have the choice to use the money to expand your business or use it for more personal reasons such as education or wedding. You can even use it to renovate your home or for unexpected medical expenses. It is entirely up to you as you have full freedom.

* You still own the property

You use your property only as collateral while you continue to own the valuable asset. Only in the event that you feel that you are unable to repay the loan amount, you get the choice to sell your property in order to settle the loan. However, you have the power to tailor your repayment options to make sure you never have to lose your property.

* Choice in property type

You have the choice when it comes to what kind of property you wish to use to secure a loan. Most of banks accept both residential and commercial properties as collateral. You can also apply for Loan Against Property if you own the property with other people as long as they are also co-applicants of the loan.

* You repay at your convenience

Banks offer Loan Against Property that is completely customisable to your needs. You can tailor your loan while selecting your loan tenure, amount and your repayment option according to what works best for you.

## How To Apply for Loan Against Property

* Application
* Processing
* Documentation
* Property Verification/Valuation
* Sanctioning of the Loan
* Disbursement

**Business Loan**

Financial Flow is the life blood of any successful organisation. Most businesses will need a large amount of working capital to start up a new business or enable the rapid growth of an existing business. Scaling up always requires an influx of finances.

All types of businesses such as sole proprietorships, partnership firms, privately held companies, retailers, and self-employed individuals can avail these loans. Regardless of whether you are planning to expand your business or start a new venture, the banks will come to your rescue. Several financial institutions offer loans to start a new business. The banks and other financial institutions offer term loans and Flexi loans to suit the needs of the borrower.

## Types of Business Loans

Here’s all about different types of business loans:

1. **Term Loan:** A term loan is availed generally for capital expenditure. This loan could be a secured or unsecured loan. The unsecured term loan ranges for a period of 1-5 years whereas the secured business loan is for 15-20 years.
2. **Working Capital Loan:** It’s majorly taken to meet the day-to-day operations of the running business. It helps in balancing the cash flow that’s required to run a business. A working capital loan is mostly opted for by manufacturers, wholesalers, service providers, retailers, and export and import traders.
3. **Loan against Property for SME:**These loans are given to businesses whose loan requirement is more than 50 lakhs. The applicant has to mortgage the property to avail this loan. The loan can go up to 70% of the current market value of the property. The loan tenure is up to 15 - 20 years based on the policies set by the financial lending institution.
4. **Start-Up Loan:** As the name suggests, a start-up loan is generally offered for new business ventures. There must be an established business and the applicant must submit proof of the business existence and registration. This loan can be easily availed as they are provided without any security or collateral. The other striking feature of a start-up loan is that if there’s a loan default, the company can be liquidated to repay the dues.
5. **Equipment Financing:**This loan is exclusively for manufacturing businesses as they would recurrently need equipment and machines. Usually, heavy machines are expensive and to purchase this equipment, heavy investment is required. The interest rates are lower for equipment financing when compared to term loans.
6. **Business Loan for Women:**There are exclusive business loans for women to encourage them to start new businesses. The Government of India also has initiatives to support women in small and medium-sized businesses. Women can avail of flexible loans, start-up loans, discounts on the standard interest rates, and a faster loan process.

## Features and Benefits

**Fixed Interest rate:** The interest on business loans are fixed, usually between 14-24% a year. As the interest rate is constant throughout the year, the borrower can plan investment and business operations wisely.

**Flexible Repayment Tenure:**  It is an attractive feature that helps businessmen to plan the repayment tenure based on his/her financial conditions.

**Collateral free loans:** One can avail best business loans without any security or collateral loans. You do not have to pledge any asset to get a start-up business loan.

**Loan Amount:** An individual can avail maximum loan of up to 50 lakhs.

**Minimal Paperwork:** An individual can also apply for online business loans by visiting the respective website. It requires minimal paperwork.

## Who can avail Business Loan?

### **Following entities can avail the business loan**

* Proprietorship
* Partnerships
* Private Limited Companies
* Limited Liability Partnerships
* Limited Companies

## Documents Required for Loan Application

Here’s a list of general documents required for business loans:

* Proof of business
* IT return statement of last 3 years
* Bank account statement of last 6 months
* KYC documents of co-applicant
* Residential proof
* Identity cards such as PAN card, Voter card & Aadhar card
* Proof of ownership of possessions uses in business

**Home Loan**

A Home Loan is a secured loan product where the lender provides finances for the purchase or construction of a residential/commercial property. One can also avail a housing loan to buy a plot of land and construct on it. Home Loans are also issued to extend/ repair/ renovate/ alter a new or second-hand property.  So, in this loan buying property will mortgage with loan provider banks or housing finance company, hence it is a secured loan by collateral property. Home Loan is the second largest demanding loan product available in financial market in India.

## Home Loan Eligibility Criteria

Home Loan eligibility depends upon various factors. A few of them are listed here –

**Income**– Your income determines the amount of home loan you are eligible for. Banks generally keep the EMI to income ratio at 0.45 to 0.50.

**Tenure** – The longer tenure you opt for, the more is your home loan eligibility and the lesser is your EMI.

**Age** – Your age will determine your home loan tenure and hence your eligibility.

**Interest Rate offered** – Banks offer Fixed and Floating Rates of Interest. If your interest rates are on a lower side, then the loan eligibility will be higher.

**CIBIL Score**– Your credit report tells the bank about your repayment capacity and hence determines if you’re eligible for a loan.

**Documents Required for Home Loan (for Applicant & Co Applicant)**

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| --- | --- | --- |
| **Documents Required** | **Salaried Customers** | **Self Employed Customers** |
| Application Form | Signed by customer along with photographs | Signed with photographs with rubber stamp if required |
| Identity Proof | Clear Copy of PAN card Self signed | Copy of PAN card self-signed |
| Certificate and Proof of Business Existence | Not applicable | PAN, GST registration, copy of partnership deed, Shop act, Trade license, Certificate of practice, Registration certificate issued by government |
| Current Address Proof | Copy Passport, Driving License, Election ID card, Electricity/ Telephone/ Mobile bill/ Bank statement (not more than 3 months old) | Bank statement, Utility bill, Reg, Lease or rent agreement, TAN allotment letter, Passport, Driving Licence, Voter ID card, Phone bill, Property bill |
| Office Address Proof | Not Applicable | Utility Bill, Bank Statement, Reg. Lease Rental Agreement |
| Income Proof | Form 16, Latest 6 months’ salary slip & Latest 6 months bank statement, Previous Job experience proof if required | Last 2 years ITR, Last 12 months bank statement ( ITR is not mandatory) |
| Property Documents | **Past title chain if resale or builder master file**– Conveyance deed, Sales deed, Allotment letter, Possession letter, Latest property tax receipt, Copy of approved plan for construction/ extension (As per the property legal requirement by bank) & Latest Draft Agreement, down payment receipt & down payment clearance proof as bank statement | | |

**Home Loan Balance Transfer**

One of our most popular products among home owners, a Balance Transfer can help you get a better deal on your Home Loan thus enabling savings. You can also use a balance transfer to take a top up loan from a bank, which allows you to pay off your other loans by taking a consolidated loan from a bank. **FInkartz will help you get the best possible deal on a balance transfer for your loan.**